



M+A Partners

Corporate Services

- + Business Advisers
- + Tax Specialists
- + Chartered Accountants

M+A Partners has been helping clients to grow their businesses and achieve their ambitions for over a century - and we're immensely proud of our history.

We are a forward-looking firm with an emphasis on innovation, new technology and finding pioneering ways to give our clients the best possible service.

Our Norfolk-based firm is led by eight partners who are some of the most high-profile and well-respected experts in their fields locally, supported by a talented team of over ninety staff.

We have a well-earned reputation for building excellent relationships with clients and the wider business community. That has always been, and continues to be, our number one priority.

M+A Partners' approach to corporate services is unique. We have developed a dedicated entrepreneur focused team of highly experienced specialists, working closely together to deliver seamless, proactive and efficient planning, finance, accounting and taxation advice to business owners and management.

What M+A Partners can do for you:

+ Corporate Finance and Business Strategy

Raising money from banks and investors, or undertaking a company acquisition or sale are not everyday occurrences for our clients. In contrast, our team members are highly experienced in corporate finance and strategic advice.

+ Tax Planning

Taxation is a major cost of running a successful business. We will develop, maintain and adapt an ongoing tax efficient strategy to reduce that cost throughout the life of the business.

+ Management Information

A business without management information doesn't know where it has been or where it is going. By combining experience with accounting data we can help ensure your business stays on track.

Corporate Finance and Business Strategy

M+A Partners Corporate Finance services are headed up by Partner, **Scott Lindsay**. Scott and our other experts work as part of your team to deliver objective and knowledgeable advice, supporting your strategies and maximising the value of your business.

Our advice is tailored to your exact requirements, be it arranging a £100,000 bank loan, through to acquisitions and disposals in excess of £50 million. It falls into four broad areas:

Maximising value

- + Preparing businesses for ownership change
- + Identifying and negotiating with domestic and international buyers

Raising funding

- + Optimising the terms from banks and lenders
- + Management buyouts / buyins
- + Introducing new investors
- + Listing onto the Alternative Investment Market

Supporting growth

- + Developing organic and acquisitive growth strategies
- + Identifying potential acquisition targets
- + Securing optimal structures and funding terms

Strategic planning

- + Assessing a company's options
- + Business modelling, company valuations and financial due diligence

Tax Planning

We can assist in all aspects of business taxation through start up, growth and expansion to eventual succession, retirement and exit sales. Senior Tax Manager, **Faith Pearce** and her team manage all annual tax compliance and planning services, providing expert guidance and advice across a range of services including:

- + Tax optimisation for corporate groups
- + Business structures
- + Business acquisitions/expansion
- + Business disposals and exits
- + R&D and Patent box
- + Business property transactions
- + Reorganisations and demergers
- + Succession and Inheritance Tax
- + Employee incentives and share ownership
- + Remuneration planning
- + Tax due diligence

Management Information

Business Services Director, **David Talbot** leads a team with a wealth of experience in producing accurate and meaningful management information. A varied portfolio of clients are realising the importance of relevant and timely financial information.

We are passionate about improving the quality of clients' accounting records, as this is the foundation of financial information. We can help advise on the choice of software systems and as an accredited partner also provide training in its best use including the latest cloud platforms. Our services include:

- + Accounting systems advice and installation
- + "Virtual" Finance Director
- + Management Accounts
- + Projections and cash flow forecasts
- + Training and support
- + Regular systems health checks
- + Outsourced bookkeeping
- + VAT returns and planning

This is just a brief outline of our Corporate Services, for more information please get in touch with one of our experts.

You can contact any member of our Corporate Services team directly:



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